

# Steve Proffitt

Senior Financial Advisor

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## WHAT I CAN PROVIDE

At VALIC, we have dedicated more than 50 years to helping Americans achieve their savings and retirement goals. When our clients need someone to talk to about the financial questions that can affect their lives, we are there. We have the experience and the expertise to help our clients across an extensive range of important issues, including:

- Asset Allocation
- Investment Planning
- Life Insurance
- Long-Term Care Insurance
- College Planning
- Brokerage/Cash Management Accounts
- Mutual Funds
- Disability Insurance
- Retirement Planning
- Insurance Planning
- Fixed And Variable Annuities
- Financial Planning
- Wealth Accumulation

## VALIC

VALIC has more than half a century of experience helping Americans plan for and enjoy a secure retirement. We provide real solutions for real lives by consistently offering products and services that are innovative, simple to understand and easy to use. We take a personal approach to retirement plans and programs, offering customized solutions for individual needs.

We are committed to the same unchanging standard of one-on-one service we have delivered since our founding. We can help you live retirement on your terms.

## PERSONAL INFORMATION

My experience and knowledge make me a valuable resource. I have been associated with the VALIC companies since 2003. I have also been in the financial services industry for 20 years. I hold the following licenses and professional designations.

- Life, Health And Variable Annuity Insurance Agent
- Uniform Securities Agent State Law Examination - (Series 63)
- Uniform Investment Advisor Law Exam (Series 65)



I came to VALIC after 28 total years in the Insurance and Financial markets. I believe in handling each customer on a one on one basis. I think that this provides a direct bond with the client and helps to build trust. It also allows me to show the client that they have my undivided attention and that they are being handled in both professional and ethical manner.

### **Securities and investment advisory services offered through VALIC Financial Advisors, Inc., member FINRA, SIPC and an SEC-registered investment advisor.**

Annuities issued by The Variable Annuity Life Insurance Company. Variable annuities distributed by its affiliate, AIG Capital Services, Inc., member FINRA.

VALIC represents The Variable Annuity Life Insurance Company and its subsidiaries, VALIC Financial Advisors, Inc. and VALIC Retirement Services Company.

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